

## Armenian Presbyterian Church (Paramus, NJ) - Financial Overview and SROI: 2019-2024 and 2025 Budget

The Financial Overviews are educational tools for leadership and community learning. **Step #1:** Analyze five years of historical and budget data to extract key lessons learned. **Step #2:** Build an ambitious, achievable five-year Financial Overview with projections, and compare results to both budgets and prior projections.

		Actual					Budget Change Incremental		Incremental	2024 Comparison to Peers				
	_	2019	2020	2021	2022	2023	2024	2025	2019-2024	2024-2025	2025	Peer Avg.	% of Peer Avg.	Difference
SROI (Social Return on Investment)		n.a.	n.a.	n.a.	n.a.	n.a.	2.4x	2.6x	n.a.	0.2x	6.5x	4.1x	59%	-1.7x
		Actual						Budget	2019 to 2024			2024 to 2025 Budget		
	<del>-</del>	2019	2020	2021	2022	2023	2024	2025	\$ Change	% Change	CAGR	\$ Change	% Change	
Balance Shee	et								_					
	Financial Assets	\$2,008,676	\$2,696,014	\$3,393,277	\$2,576,374	\$3,277,329	\$3,817,036	\$4,594,526	\$1,808,359	90%	14%	\$777,490	20%	
	Non-Financial Assets	\$1,563,000	\$1,606,000	\$1,705,000	\$1,803,000	\$1,789,000	\$2,086,000	\$2,086,000	\$523,000	33%	6%	\$0	0%	
	Total Assets	\$3,571,676	\$4,302,014	\$5,098,277	\$4,379,374	\$5,066,329	\$5,903,036	\$6,680,526	\$2,331,359	65%	11%	\$777,490	13%	
	Financial Debts	\$23,042	\$0	\$0	\$0	\$0	\$0	\$0	-\$23,042	-100%	-100%	\$0	n.m.	
	Non-Financial Debts	\$18,188	\$15,250	\$14,772	\$18,102	\$18,583	\$18,583	\$18,583	\$395	2%	0%	\$0	0%	
	Total Debts	\$41,230	\$15,250	\$14,772	\$18,102	\$18,583	\$18,583	\$18,583	-\$22,647	-55%	-15%	\$0	0%	
	Net Worth	\$3,530,446	\$4,286,764	\$5,083,504	\$4,361,272	\$5,047,746	\$5,884,453	\$6,661,943	\$2,354,007	67%	11%	\$777,490	13%	
	=													
-		2040	2020	Act		2002	2024	Budget	<b>6.0</b> h	2019 to 2024	CACD		025 Budget	
Income State		<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	\$ Change	% Change	CAGR	\$ Change	% Change	
income State	ment Income:													
	Church Related - CR (a)	\$193,083	\$154,154	\$213,376	\$224,436	\$261,280	\$210,168	\$263,500	\$17,085	9%	2%	\$53,332	25%	
	Non-Church Related (b)	\$573,610	\$983,417	\$952,672	-\$494,119	\$889,763	\$1,091,108	\$1,000,000	\$517,498	90%	14%	-\$91,108	-8%	
	Total Income	\$766,693	\$1,137,571	\$1,166,048	-\$269,683	\$1,151,043	\$1,301,276	\$1,263,500	\$534,583	70%	11%	-\$37,776	-3%	
	Total income	ψ100,033	ψ1,107,071	ψ1,100,040	-ψ203,003	ψ1,131,043	ψ1,301,270	Ψ1,203,300	ψ354,365	7070	1170	-ψ51,110	-370	
	Total Spending	\$454,705	\$381,254	\$369,307	\$452,549	\$464,569	\$464,569	\$486,010	\$9,864	2%	0%	\$21,441	5%	
	Net Income / Loss	\$311,988	\$756,317	\$796,741	-\$722,232	\$686,474	\$836,707	\$777,490	\$524,719	168%	22%	-\$59,217	-7%	
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CR % of Total Income		25%	14%	18%	-83%	23%	16%	21%						
Per Faithful and Members							Ratio of	o of Church Related Income CAGR to Expenses CAGR: 4x 2024 Comparison t						
Per Faithful a	Church Related Income:											Peer Avg.	% of Peer Avg.	Difference
	Per Faithful	n.a.	n.a.	n.a.	n.a.	n.a.	\$3,753	\$4,183	n.a.	n.a.	n.a.	\$3,883	97%	-\$130
	Per Member	\$1,103	\$881	\$1,423	\$1,496	\$2,969	\$2,388	\$2,852	\$1,285	116%	17%	\$1,436	166%	\$952
	Total Spending:													
	Per Faithful	n.a.	n.a.	n.a.	n.a.	n.a.	\$8,296	\$7,714	n.a.	n.a.	n.a.	\$5,821	143%	\$2,475
	Per Member	\$2,598	\$2,179	\$2,462	\$3,017	\$5,279	\$5,279	\$5,260	\$2,681	103%	15%	\$2,267	233%	\$3,012
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									# Change	% Change	CAGR	400	500/	
	Number of Faithful	n.a.	n.a.	n.a.	n.a.	n.a.	56	63	n.a.	n.a.	n.a.	106	53%	-50
	Number of Members	175	175	150	150	88	88	92	-87	-50%	-13% 0%	324	27% 64%	-236
	Capacity Faithful % of Members	133	133	133	133	133	133 <b>64%</b>	133 68%	0	0%		209 39%	64% 164%	-76
	Faithful % of Capacity	n.a. n.a.	n.a. n.a.	n.a. n.a.	n.a. n.a.	n.a. n.a.	42%	68% 47%	n.a. n.a.	n.a. n.a.	n.a. n.a.	56%	76%	25 pps. -14 pps.
	. ditiliar 70 of Capacity	n.a.	ıı.a.	11.a.	ıı.a.	11.a.	<b>→∠</b> /0	7//0	11.a.	11.a.	n.a.	55 /6	10/0	-тт рра.

Notes

<sup>(</sup>a) Includes stewardship givings, donations, fundraisings, and sacraments. (b) Include financial income, e.g. interest income and financial gains and losses, and rental income. (c) CAGR: Compound annual growth rate; n.a.: not available; n.m.: not meaningful. (d) For additional information on SROI, see Khachkar Studios Briefing Packet #5.